

Avenue Supermarts Limited

Disclosure pursuant to Regulation 14 of SEBI (Share Based Employee Benefits Regulations), 2014, as amended for the financial year ended on March 31, 2017.

A. General Disclosures

Disclosures in terms of Guidance Notes on accounting for employee share based payments or any other relevant accounting standards: For details please refer Notes to Financial Statements mentioned in Annual Report for the financial year 2016-17.

B. Summary				
Sr. No.	Description	Option A	Option B	Option C
1	Date Of Shareholders Approval	September 16, 2016		
2	Total number of options approved under the scheme	1,40,00,000		
3	Date of Grant	March 14, 2017		
4	Options granted	27,72,525	50,01,075	61,99,725
5	Vesting Schedule	9 years from the date of grant	6 years from the date of grant	2.5 years from the date of grant
6	Pricing Formula	Rs. 299/- per option, being price at which fresh issue of shares were made in IPO		
7	Maximum term of options granted	9.3 years from the date of grant	6.3 years from the date of grant	2.8 years from the date of grant
8	Source of shares	Primary		
9	Variation in terms of options	NIL		
10	Method used for accounting of ESOP	Fair Value Method		
11	Where the Company has calculated the intrinsic value of the stock option the difference between the employee compensation cost so calculated and the employee compensation that would have been recognised if it had used the Fair Value of the option, shall be disclosed. The impact of this difference on the profits and EPS of the company shall also be disclosed.	Not Applicable		
12	Diluted Earnings per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with (IND-AS) Earnings Per Share	The annualised diluted EPS of the company calculated after considering the effect of potential equity share arising on account of exercise of options is Rs. 8.55 per share as on March 31, 2017.		
13	Weighted Average exercise price and weighted average fair value shall be disclosed separately for options whose exercise price either equals or is less than the market price of the stock	Weighted average exercise price - Rs. 299/- per option, being price at which fresh issue of shares were made in IPO. Weighted average fair value of options: Class A – Rs. 144.94/- per option Class B – Rs. 112.93/- per option Class C – Rs. 58.63/- per option		

C. Options movement during the year

Sr. No.	Description	Option A	Option B	Option C
1	Options outstanding at the beginning of the year	0	0	0
2	Options granted during the year	27,72,525	50,01,075	61,99,725
3	Options vested during the year	0	1800	600
4	Options exercised during the year	0	0	0
5	No. of shares arising as a result of exercise of options during the year	0	0	0
6	Options cancelled and lapsed during the year	4,500	15,300	62,100
7	Options outstanding at the end of the year	2,768,025	4,983,975	6,137,025
8	Options exercisable at the end of the year	0	0	0
9	Money realized by exercise of options	0	0	0

D. Options granted to Senior Managerial Personnel

Mr. UdayaBhaskarYarlagadda– 540,000

Mr. Narayanan Bhaskaran– 540,000

Mr. SamardeepSubhandh – 540,000

Mr. AmitabhaSen – 216,000

E. Options granted to any employee during the year amounting to 5% or more of options granted during the year

NIL

F. Options granted to any employee equal to or exceeding 1% of the issued capital of the company at the time of grant

NIL

G. A description of the method and significant assumptions used during the year to estimate fair value of options including the following information:

- (a) the weighted-average values of share price, exercise price, expected volatility, expected option life, expected dividends, the risk-free interest rate and any other inputs to the model;
- (b) the method used and the assumptions made to incorporate the effects of expected early exercise;
- (c) how expected volatility was determined, including an explanation of the extent to which expected volatility was based on historical volatility; and
- (d) whether and how any other features of the option grant were incorporated into the measurement of fair value, such as a market condition.

i. The model inputs for fair value of option during the year ended March 31, 2017 :

Particulars	Option A	Option B	Option C
Exercise Price	Rs. 299/-	Rs. 299/-	Rs. 299/-
Dividend Yield	0%	0%	0%
Risk Free Interest Rate	6.98%	7.24%	6.77%

- ii. The expected price volatility is based on the historic volatility, adjusted for any expected changes to future volatility due to publicly available information.
- iii. Fair value of options has been determined by an independent valuer (Category I Merchant Banker) using black scholes model.